

# Participation in PPP Projects in Russia



**First Russian - Japanese Investment Forum**  
**September, 6, 2006**  
**St.Petersburg**

## **New forms of PPP's**

from January 1, 2006

**Investment Fund**

**Concessions**

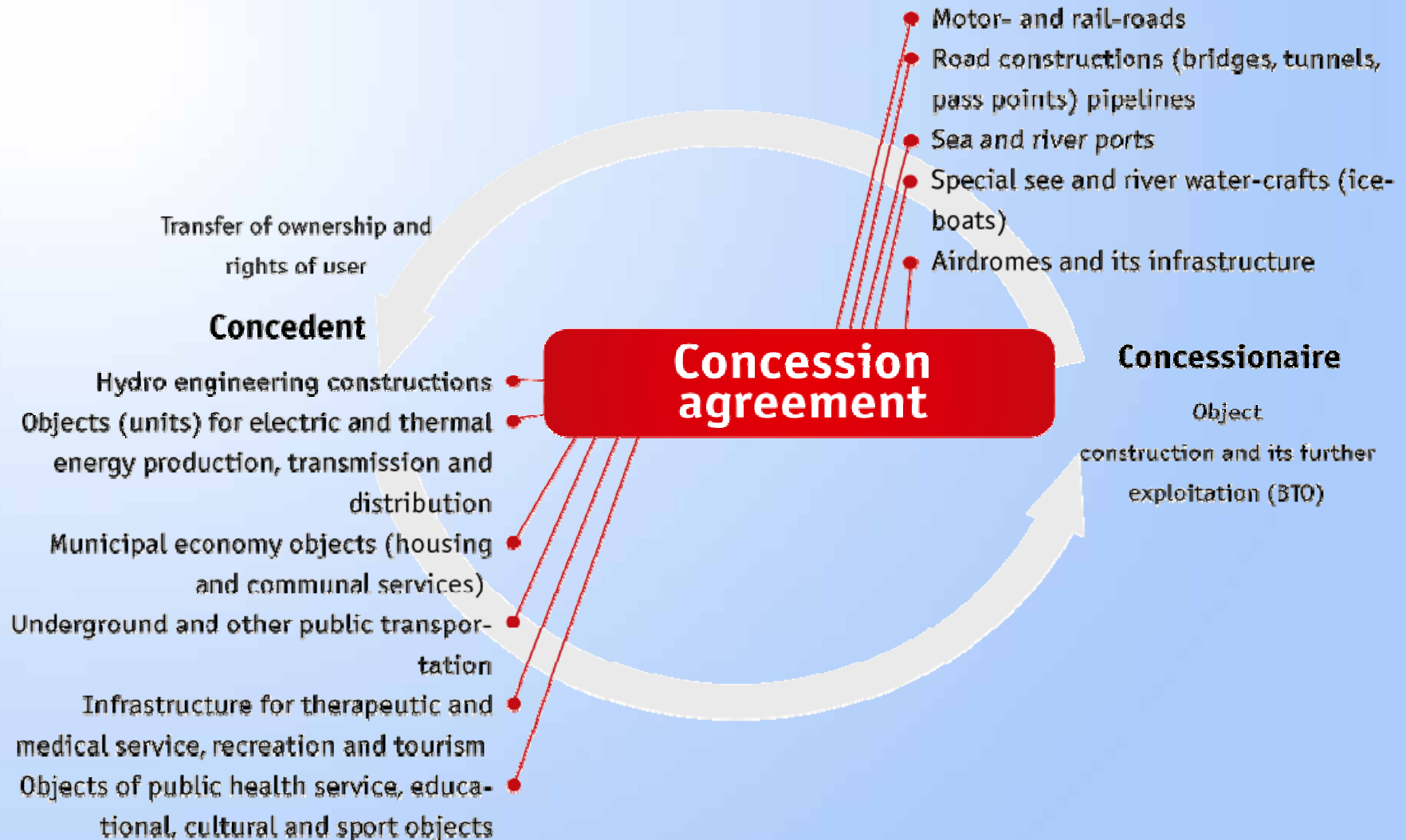
## **PPP's advantages for Investors**

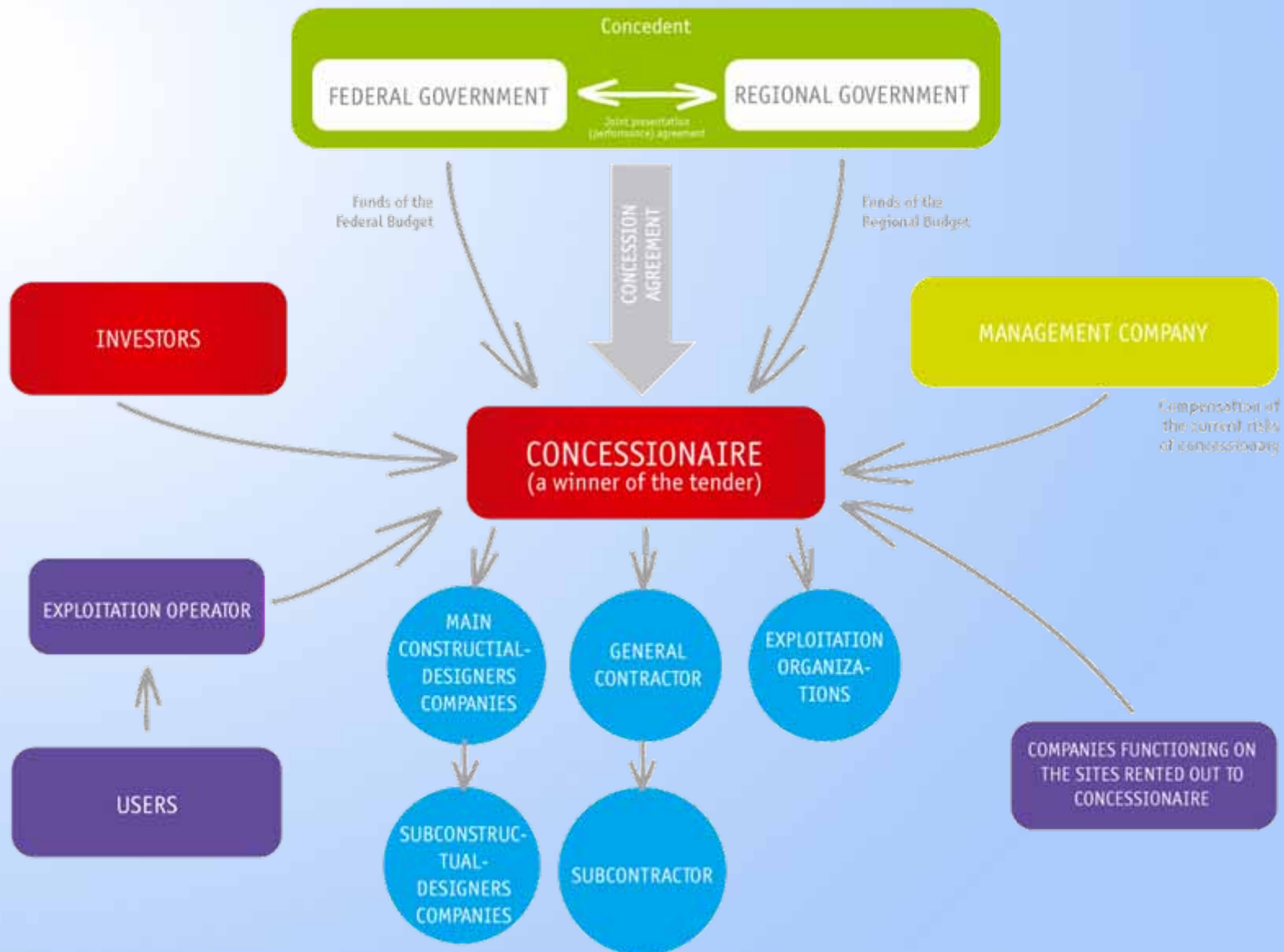
**Access to traditional public  
sectors**

**Direct state financial  
support**

**Equal participation in joint  
public-private projects**

**Successful international  
practice application**







- ✓ Legal base for concessional relations
- ✓ Access to traditional public sectors
- ✓ Guarantees for investors investing in public (municipal) property
- ✓ Protection of investor's rights
- ✓ Mitigation investor's risks
- ✓ State participation in project financing, including Investment Fund financing



## Projects' description:

Infrastructure  
Creation and development

Innovation system  
elements creation and  
development

Institutional changes

## Forms of support :

State guarantees

Projects' co-financing on  
contractual bases

Equity investments

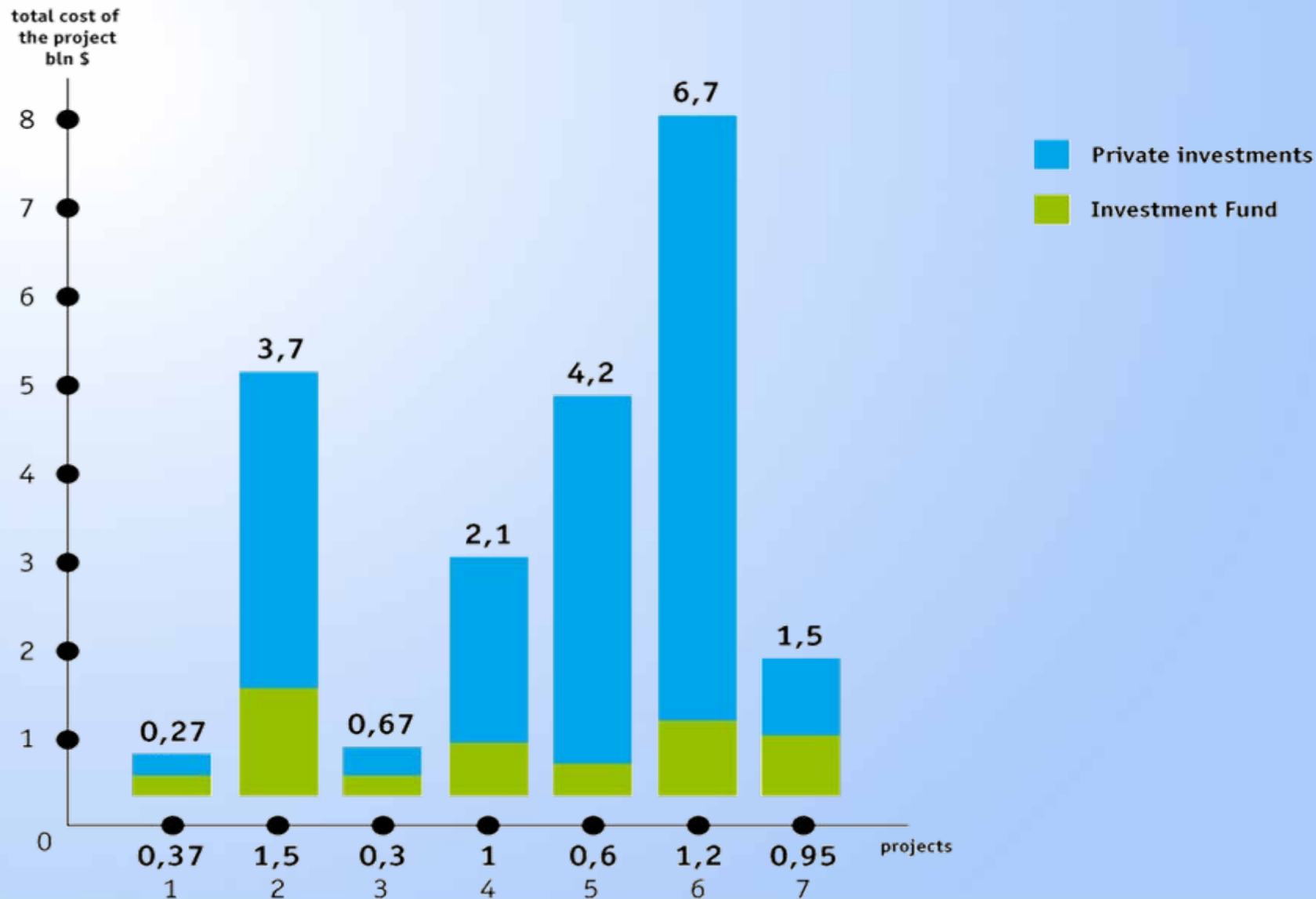
2006  
2,5 bln. \$

2007  
Not less than 3,4

2008  
Not less than 4,3 bln.

**Minimum project value -170 mln \$**

# Approved Investment projects



# Approved Investment projects

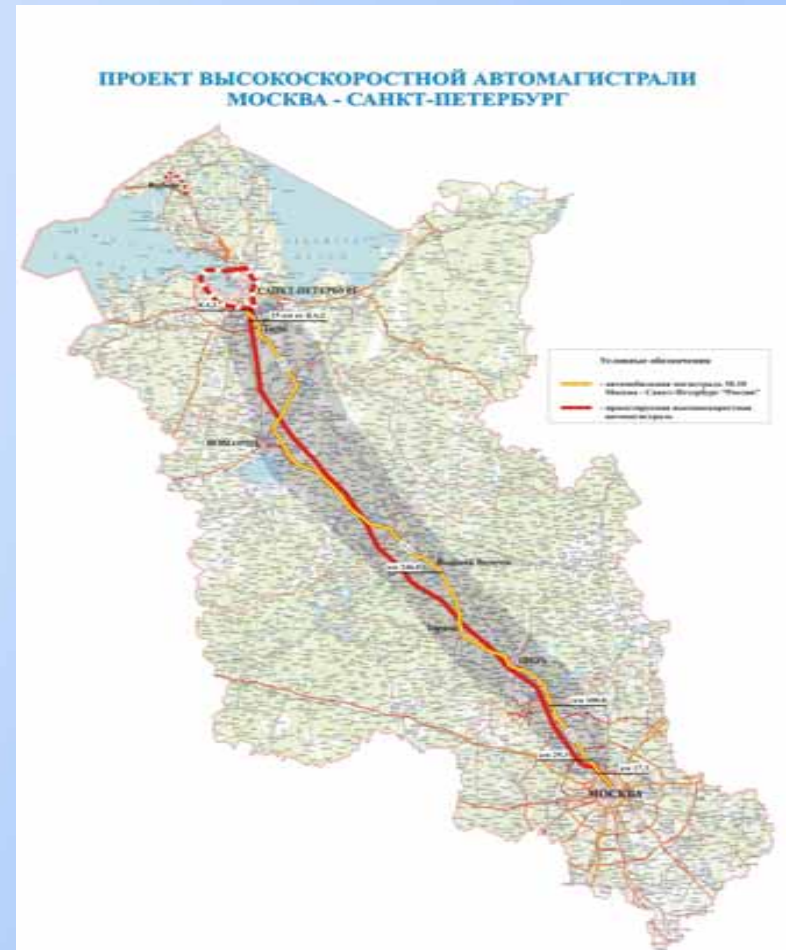
	<b>Projects</b>	<b>Total Cost of the project, (\$ bln.)</b>	<b>Public investments (Investment Fund) (\$ bln.)</b>
1	Motorway Odintsovo in Moscow oblast	0,64	0,37
2	Transport Infrastructure for mineral resource development in Chita region	5,2	1,5
3	Orlovsky Tunnel in St.Petersburg	0,97	0,3
4	Western High Speed Diameter in St.Petersburg	3,1	1,0
5	Nizhnikamsk Complex of Oil-refinery and Chemical works	4,8	0,6
6	Nizhnee Priangarye Complex Development	7,9	1,2
7	Moscow - St.Petersburg Highway (km 15 - km 58)	2,0	0,95
<b>Total</b>		<b>24,61</b>	<b>5,92</b>



**Project operator – ROSAVTODOR**

**Potential concessionaires:**

- ☐ Vinci Concessions,
- ☐ FCC CONSTRUCCION,
- ☐ Housing & Construction Holding,
- ☐ Bouygues Travaux Publics,
- ☐ Marubeni Corporation,
- ☐ Autovie Venete S.p.A.,
- ☐ Lotte Engeneering & Construction,
- ☐ ELVAG Energie AG,
- ☐ Strabag SE,
- ☐ Aldesa Construcciones, S.A.,
- ☐ Puentes y Calzadas,
- ☐ Empresa Constructora,S.A



**Total investment value – 2 bln. \$**

**Public investment (investment fund) – 0,95 bln. \$**



## Project's basic characteristics:

- ☐ Highway length – 43,6 km, including 6 bridges, 14 viaducts, 12 underpasses, 1 tunnel and 7 roundabouts
- ☐ Up to 10 lanes
- ☐ Estimated traffic speed - 150 km/h
- ☐ Construction time – 5 years

Fare – 40 rubles – passenger car  
60 rubles – trucks

**Project operator – JSC «Corporation for Krasnoyarskiy region development»**

## **Investors:**

- ☐ JSC «Russian Aluminum»
- ☐ JSC «Gidro OGK»

**Total investment amount – 7.9 bln. \$ (213,92 bln. rubles)**

**Public investment (investment fund) – 1.2 bln. \$ (34,22 bln. rubles)**





## Objects for investment

### Industrial enterprises (at the cost of investor)

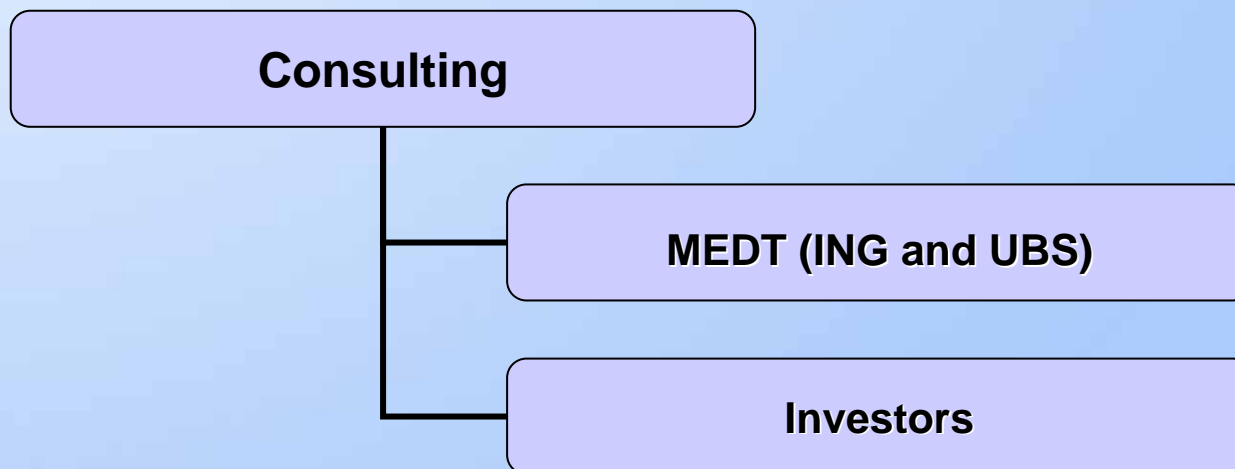
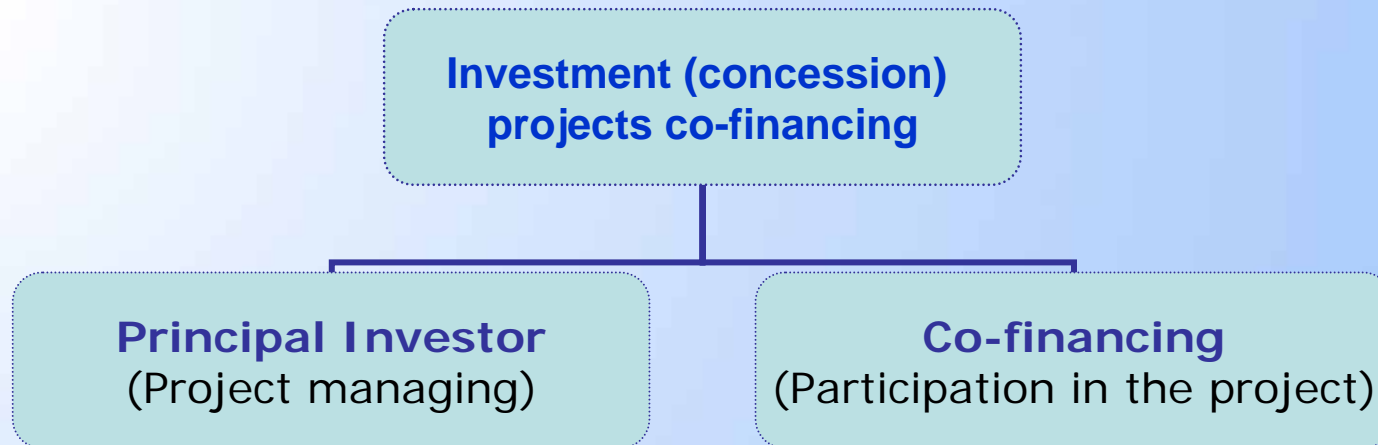
- ✓ Boguchanskaya HPS – 3000МВт
- ✓ Aluminum plant – 600 000 tones of primary aluminum
- ✓ Tagar metallurgical union
- ✓ Gorevskoe metallurgical union
- ✓ Pulp and paper mill in Yarky
- ✓ Cement works
- ✓ Gaz-transferring plant in Karabula

### Infrastructure (at the public cost (Investment Fund))

- ✓ Electric main for Boguchanskaya HPS
- ✓ Reconstruction of the Kansk-Aban-Boguchany-Kodinsk highway
- ✓ Bridge over Angara river and Boguchany-Yarky-Angarsky highwaysector
- ✓ Railroad Karabula-Yarky



## Ways to participate in PPP's:





## How to apply:

### Concessions

(in accordance with tender requirements)

- ✓ **Financial statements**
- ✓ **Legal documents**
- ✓ **Documents, proving necessary experience**
- ✓ **Guarantee for signing concession agreement**
- ✓ **Proposals on Concession agreement terms**

### Investment Fund

1. **Business-plan, feasibility study, project concept**
2. **Financial statements**
3. **Legal documents**
4. **Consultant's decision**
5. **Draft of the Investment (concession) agreement**

