

Railway Cooperation between Japan and Russia

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[This presentation includes the author's personal views.]

Japanese Railway-related Companies

Railway-related Companies

- ◆ Kawasaki Heavy Industries
- ◆ Hitachi
- ◆ Mitsubishi Heavy Industries
- ◆ Toshiba
- ◆ Mitsubishi Electric
- ◆ Nippon Sharyo

⋮

General Trading and Investing Companies

- ◆ Mitsui & Co.
- ◆ Mitsubishi Corporation
- ◆ Itochu
- ◆ Sumitomo Corporation
- ◆ Marubeni
- ◆ Toyota Tsusho
- ◆ Sojitz

⋮

Note: There are other railway-related companies in Japan; those above are just examples.

Strengths of Japan's Railroad-related Companies

- ◆ **Excellent advanced technologies**
- ◆ **Excellent quality and reliability of products**
- ◆ **Environment-friendly technologies
such as lightweight, easily recycled
products**

Examples of Activities by Japanese Companies in Russia

◆ **Transportation Service**

Trans-Siberia Railway

◆ **Construction of freight car factories**

Kanash, Chuvash Republic

◆ **Provision of rail-related products such as rails**

For the railway from Moscow to Helsinki via Saint Petersburg

◆ **Bidding for urban railway network**

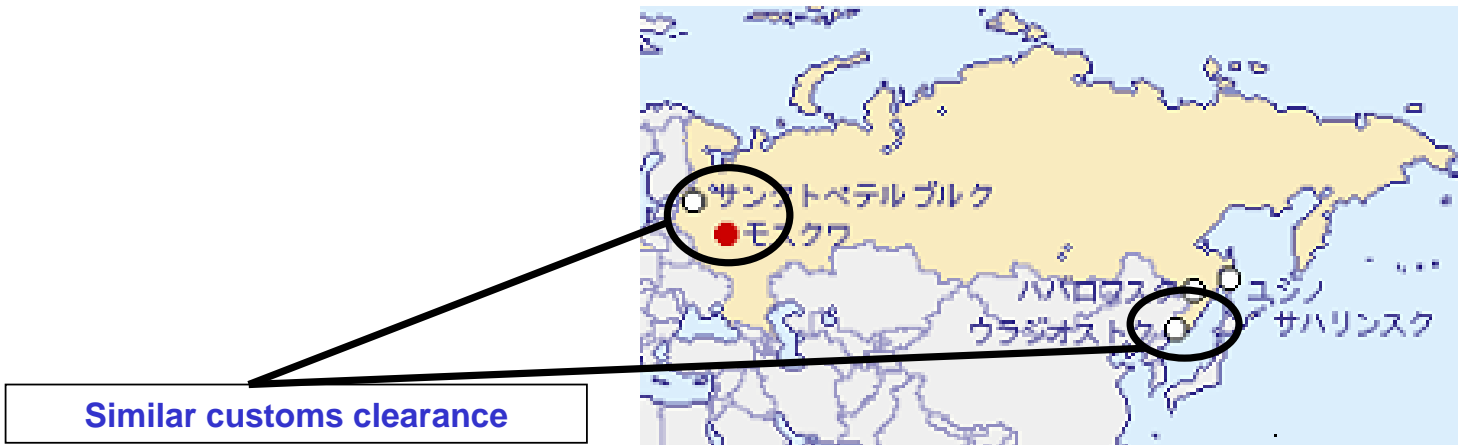
Nadzemny Express in Saint Petersburg

Recent Progress in Discussions between the Governments

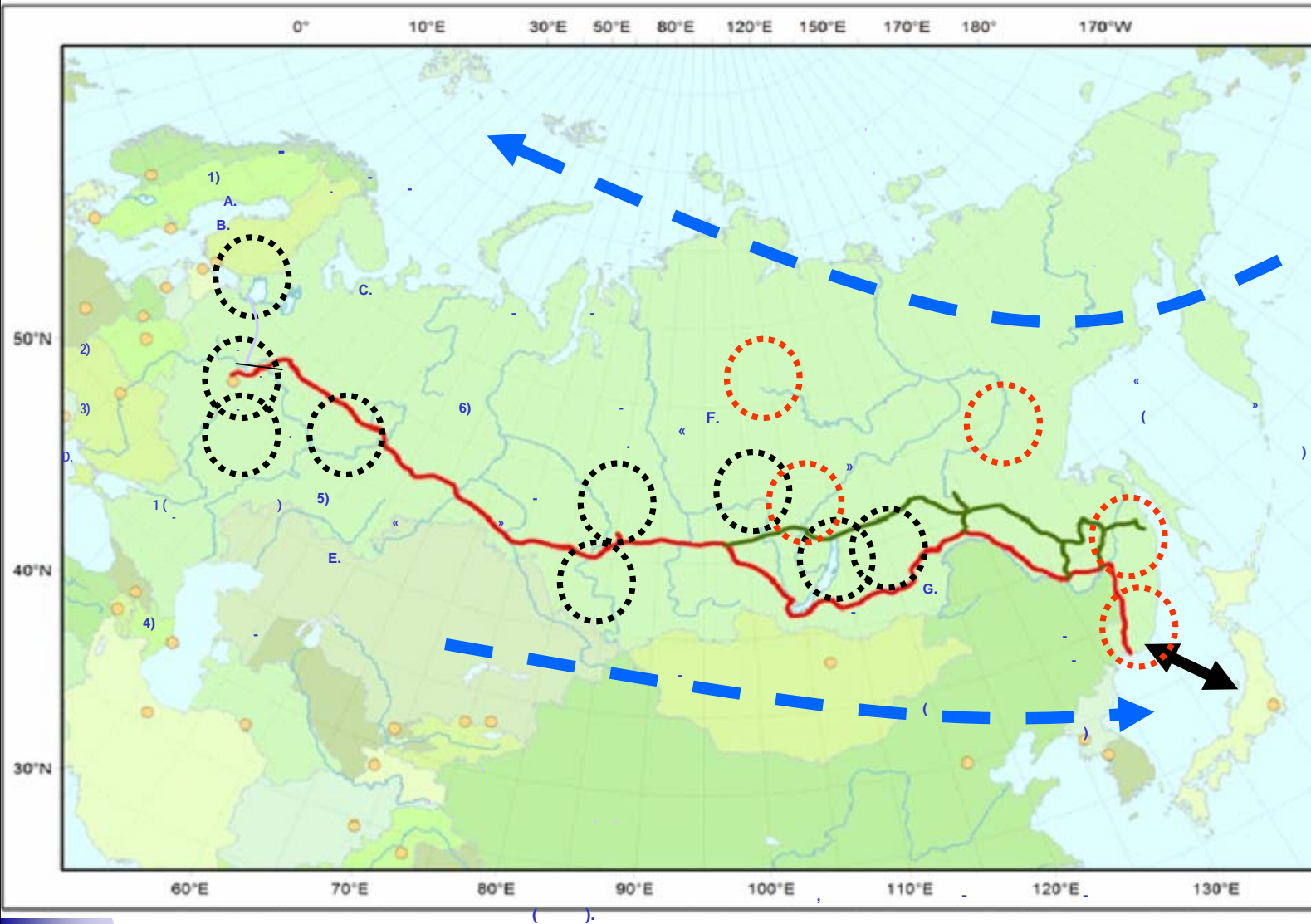
- June 2007** Initiative on Strengthening the Relationship between Japan and Russia in the Far East and East Siberian Region
- July 2007** 1st Meeting on Railway Cooperation between Japan and Russia
- November 2007** 2nd Meeting on Railway Cooperation between Japan and Russia
- March 2008** 1st Working Group Meeting regarding Railway Cooperation between Japan and Russia

Logistics and Freight Railways

- ◆ In order to strengthen the transport capacity of the Siberia Railway, which will be beneficial to both Japan and Russia, several issues are under discussion.
 - Time and fee of Customs clearance for transit
 - Different interpretation of rules by officials
 - Strict Customs procedures and complicated documentation



Eurasia Industrial Investment Bridge Plan (Provisional)



High-speed Railway

◆ In order to strengthen their bilateral cooperation, Japan and Russia are discussing several items, including the following:

- Detailed information on individual projects
- Technological conditions for high-speed railways in Russia
- Profitability of high-speed railways in Russia

Summary

- ◆ **Japan's railway-related companies, which have excellent technology and product quality, already have a business presence in Russia.**
- ◆ **The Japanese and Russian Governments have been implementing meetings on railway cooperation, in order to strengthen their bilateral cooperation.**
- ◆ **A close exchange of information between the two governments as well as both private sectors is essential.**

Thank you for your kind attention!

ありがとうございました