Business opportunities to Russia & CIS countries

February 28, 2007
1. The summary of MHI products

MHI is said to have approximately seven hundreds (700) of products, which are at work in an infinite range of settings.
2. Operation in Russia & CIS countries

Sales Representative in Russia
Address: 121099 Moscow Smolenskaya Square 3
Smolensky Passage, 10FL. Russian Federation
Representative: Mr. Jun Ito

Sales in Russia between 00 and 05

- **Power Plant**: 144 mil $
- **Compressor**: 75 mil$
- **Plant**: 16 mil$
- **Forklifts & Construction machinery**: 7 mil$
- **Air conditioner**: 86 mil$
- **Printing Machinery**: 3mil$
- **Machine Tools**: 13mil$
3. Experience in Russian Pipeline

Good Relation with GAZPROM
a. Engineer specialized in GP’s Project
b. Co-work with ISKRA

- GT(12 MW) + 7V-3 : 10 Trains
- GT(16 MW) + 7V-3 : 19 Trains
- GT(25 MW) + 7V-2 : 1 Train

Total : 30 Trains
4. Best practice in CIS countries on 2006

Received order from Industrial Union of Donbass, Ukraine

1. Site: Alchrvsk Iron and Steel Works

2. Plant: Gas fired Turbine-Combined Cycle (GTCC) power generation units

3. Total Output: 300MW

4. Fuel: Blast Furnace Gas (BFG) from Iron and Steel Works

5. Commercial Operation Date: September, 2009
5. BFG Firing GTCC Advantage

Don’t waste BFG!

MHI Can help get maximum out of the BFG!

- BFG is utilizable as GT fuel
- MHI’s original technology
- High efficiency power generation in GT CC
- Various GT models for a wide power range
- Long operating experience with excellent performance and high reliability

- Environmentally friendly system
6. General Concern for Overseas Operation

- Legal Systems
  - Cleared Tax and Custom Regulations
  - Quick Governmental Approval Procedure
  - Fair Court System

- Enhanced Economic Development
  - Domestic Market to be developed

- Stabilization of the financial system
  - Banking sector

- Incentive for Foreign Investors