



Беларускі дзяржаўны  
канцэрн харчовай прамысловасці  
«Белдзяржхарчпрам»

Адкрытае акцыянернае таварыства  
«Мазырсо́ль»

247760, г. Мазыр, Гомельская вобл.  
тэлефакс: (+375 236) 21 49 03, тэл. 21 49 84  
e-mail: oao@mozyrsalt.com

Belarusian state  
concern of food industry  
"Belgospishcheprom"

Joint stock company  
«Mozyrsalt»

Mozyr, Gomel region, 247760  
Fax: (+375 236) 21 49 03, phone: 21 49 84  
e-mail: oao@mozyrsalt.com

10.10.2017 № 17/11445  
На № \_\_\_\_\_ ад \_\_\_\_\_

Commercial offer

To the manager of the company

Dear Sirs!

Joint Stock Company "Mozyrsalt" is looking to cooperate with producers who use salt in manufacturing process and wholesale and retail enterprises.

Cooperation with us will be interesting to you, because we:

- the leader among producers of evaporated salt extra on the territory of the Commonwealth of Independent States and Eastern Europe;
- the largest and advanced company;
- certificated in accordance with the following international standards: ISO-9001-2001, ISO – 14000, ISO - 18000, HACCP, OHSAS 18001:2007, FSSC 22000;
- produce high-quality products containing more than 99,7 % of NaCl;
- offer a wide range of salt and products based on it: tablet salt, sea salt, dry seasonings, granulated salt, food complex additive for meat products "Curing salt and Nitrite mixture";
- offer flexible business terms with customized approach to every buyer.

Products can be shipped by containers by sea. Contractual prices are formed under the terms and conditions of FCA or DAP, are negotiated individually depending on the quantity of purchased products, terms and conditions of payment.

Our ambition to continuous improvements allows us to provide customers with wide range of high-quality products and satisfy the requirements of different customers.

More detailed information you can find on our website [www.mozyrsalt.by](http://www.mozyrsalt.by), e-mail: [market@mozyrsalt.com](mailto:market@mozyrsalt.com), tel.: (+375 236) 21-48-22, 21-49-13.

JSC "Mozyrsalt" is a stable, reliable business partner that guarantees the highest possible attention at all times of cooperation.

Best regards,  
Commercial director

N.A. Buynevich



**PRICELIST  
JSC "MOZYRSALT" FOR JAPAN**

| Item No.   | Assortment                      | Package   | Weight in a package, kg | Container                    | Brutto, kg | Amount in a container, pcs | Price on conditions FCA Mozyr, USD |                                    | Additional information | Group packing | Transport packing |
|--|---------------------------------|---|-------------------------|------------------------------|------------|----------------------------|------------------------------------|------------------------------------|------------------------|---------------|-------------------|
|  |                                 |   |                         |                              |            |                            | for package                        | for ton                            |                        |               |                   |
| <b>1 Dry seasonings</b>                                      |                                 |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 1.1  | for salting lard countrylike    | doypack   | 0.15                    | cardboard box                | 7.2        | 48                         | 0.45                               | 3000-1.1.-1.8.,<br>4200-1.9.-1.10. |                        |               |                   |
| 1.2  | all-purpose plus                |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 1.3  | for chicken                     |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 1.4  | shasblik «Barbecue»             |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 1.5  | for fish                        |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 1.6  | mixture of peppers              |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 1.7  | garlic seasoning                |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 1.8  | for meat                        |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 1.9  | for potato                      |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 1.10   | for dumplings                   |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| <b>2 Vacuum salt extra "Polose"</b>                          |                                 |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 2.1  | w/o additives                   | PET-pot / shaker (saltcellar)                                 | 0.2                     | cardboard tray               | 8.4        | 42                         | 0.28                               | 1 400                              |                        |               |                   |
| 2.2  | iodized                         |   |                         |                              |            |                            | 0.28                               | 1 420                              |                        |               |                   |
| 2.3  | w/o additives                   | PET-pot / shaker  | 0.5                     |                              | 10         | 20                         | 0.33                               | 650                                |                        |               |                   |
| 2.4  | iodized                         |   |                         |                              |            |                            | 0.34                               | 670                                |                        |               |                   |
| <b>3 Granular salt for dishwashers</b>                       |                                 |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 3.1  | Granulated salt for dishwashers | PP container  | 2                       | cardboard box                | 16         | 8                          | 0.89                               | 445                                |                        |               |                   |
| <b>4 Sea salt «Sitero»</b>                                   |                                 |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 4.1  | w/o additives                   | combined PE / PP package                                      | 1                       | cardboard box                | 16         | 16                         | 0.40                               | 400                                |                        |               |                   |
| 4.2  | iodized                         |   |                         |                              |            |                            | 0.41                               | 405                                |                        |               |                   |
| <b>4 Salt «Sea Plus»</b>                                     |                                 |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 4.1  | w/o additives                   | combined PE / PP package                                      | 1                       | cardboard box                | 16         | 16                         | 0.20                               | 195                                |                        |               |                   |
| 4.2  | iodized                         |   |                         |                              |            |                            | 0.20                               | 200                                |                        |               |                   |
| <b>5 Vacuum salt extra "Polose" packed</b>                   |                                 |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 5.1  | w/o additives                   | combined PE / PP package                                      | 1                       | cardboard box                | 16         | 16                         | 0.11                               | 110                                |                        |               |                   |
| 5.2  | iodized                         |   |                         |                              |            |                            | 0.12                               | 115                                |                        |               |                   |
| 5.3  | w/o additives                   | cardboard package   | 0.5                     | cardboard box                | 16         | 32                         | 0.09                               | 170                                |                        |               |                   |
| 5.4  | iodized                         |   |                         |                              |            |                            | 0.09                               | 175                                |                        |               |                   |
| 5.9  | w/o additives                   | PE package  | 1                       | cardboard box                | 20         | 20                         | 0.10                               | 95                                 |                        |               |                   |
| 5.10   | iodized                         |   |                         |                              |            |                            | 0.10                               | 100                                |                        |               |                   |
| <b>7 Vacuum salt extra "Polose" not packed</b>               |                                 |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 7.1  | w/o additives                   | PP Big-Bag  | 1000                    | PP Big-Bag                   |            |                            | -                                  | 65                                 |                        |               |                   |
| 7.2  | iodized                         |   |                         |                              |            |                            |                                    | 70                                 |                        |               |                   |
| 7.5  | w/o additives                   | polypropylene bag   | 50                      | PP bag                       |            |                            |                                    | 3.50                               | 70                     |               |                   |
| 7.6  | iodized                         |   |                         |                              |            |                            |                                    | 3.75                               | 75                     |               |                   |
| 7.7  | w/o additives                   | PP bag on pallet till 1050 kg and reversing in a stretch-hood | 25                      | PP bag                       |            |                            |                                    | 3.65                               | 73                     |               |                   |
| 7.8  | iodized                         |   |                         |                              |            |                            |                                    | 3.90                               | 78                     |               |                   |
| 7.9  | w/o additives                   | PP bag  | 25                      | PP bag                       |            |                            |                                    | 1.83                               | 73                     |               |                   |
| 7.10   | iodized                         |   |                         |                              |            |                            |                                    | 1.93                               | 77                     |               |                   |
| 7.11   | w/o additives                   | PP bag on pallet till 1050 kg and reversing in a stretch-hood | 25                      | PP bag                       |            |                            |                                    | 1.90                               | 76                     |               |                   |
| 7.12   | iodized                         |   |                         |                              |            |                            |                                    | 2.00                               | 80                     |               |                   |
| <b>9 Granular salt not packed (may be used for de-icing)</b> |                                 |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 9.1  | Granulated salt                 | PP bag  | 25                      | PP bag                       |            |                            | 2.43                               | 97                                 |                        |               |                   |
| 9.2  |                                 | PP Big-Bag with bottom valve                                  | 800                     | PP Big-Bag with bottom valve |            |                            | 84.00                              | 105                                |                        |               |                   |
| <b>10 Nitrate salt for meat products</b>                     |                                 |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 10.1.  | Nitrite salt                    | PP bag  | 25                      | PP bag                       |            |                            | 2.38                               | 95                                 |                        |               |                   |
| <b>11 Tablet salt "Universalnaya"</b>                        |                                 |   |                         |                              |            |                            |                                    |                                    |                        |               |                   |
| 11.1.  | Tablet salt "Universalnaya"     | PP bag  | 25                      | PP bag                       |            |                            | 2.75                               | 110                                |                        |               |                   |
| 11.2.  |                                 | PP bag on pallet till 1050 kg and reversing in a stretch-hood |                         |                              |            |                            | 2.83                               | 113                                |                        |               |                   |

Department of Foreign Economic Activities: tel/fax +375 236 21-49-13.  
Marketing Department: tel/fax +375 236 21-48-44, 21-48-52.  
e-mail: sales@mozyrsalt.com, market@mozyrsalt.com  
web site: www.mozyrsalt.by