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# The Foundation (federal) for Assistance to Small Innovative Enterprises (FASIE)

•Chatered by	- The government of Russia, 03.02.1994
•Financed through	- 1,5% of federal budget for R&D (24,0 ∈mln for 2005)
•Form of assistance	- The state contract for R&D
•Policy and control by	- The observing council
•Operation by	- Directorate
•Expertise	- Independent experts
•Decision by	- Jury
•Regional policy through	- Regional delegates



## SOME RESULTS (since 1994)

**Applications** 

**Contracts** 

Average turnover

**Average growth** 

Number of commercialized

patents

Number of issued patents

**Companies with turnover** 

more than US\$ 1mIn

more than US\$ 5 mln - dozens

more than US\$ 30 mln

- more than 10000

more than 3000

- US\$ 500

thousands

- 20% per year

- more than 1000

- more than 1000

- about 100

- 3

#### START



## **Targets**

- Commercialization of basic research
- Share of risk with investors
- Start-up developement

## **Organization**

- Expertise on regional level
- face to face review

#### **Situation**

Results of 2004 round – from 2762 applications 538 contracts for 13 M\$, 429 new companies formed, 77 companies got investors in 2005-2006 (after Phase1)

#### 2005

- budget 12 M\$
- 1657 applications
- 419 projects accepted



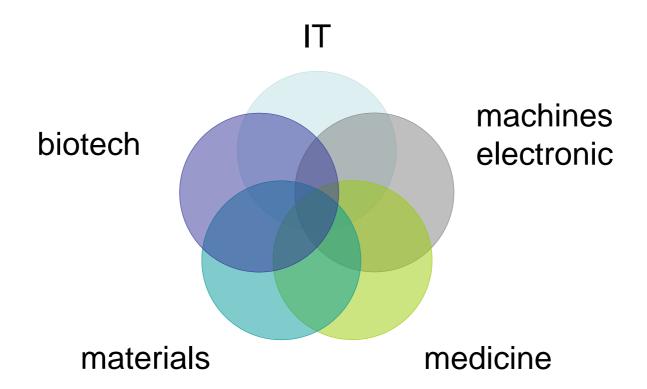
## **Priorities START 05**

## From 1649 applications:

- Information technologies 271
- Medicine and pharmacology 211
- Chemistry and new materials 330
- Instruments, electronic devices and machines - 643
- Biotechnology and agriculture 194



## **PRIORITIES**





## **ELEMENTS OF EXPERTISE**

- LEVEL OF SCIENCE
- NOVELITY OF IDEA
- PROTECTION OF IPR
- COMMERCIALIZAITION'S FEASIBILITY
- ANALISYS OF RISKS
- FINANCIAL AND ECONOMICAL ISSUESES
- TEAM'S QUALITY



# COMPOSITION OF REVIEW TEAM (for each priority)

#### REGIONAL, 9 MEMBERS

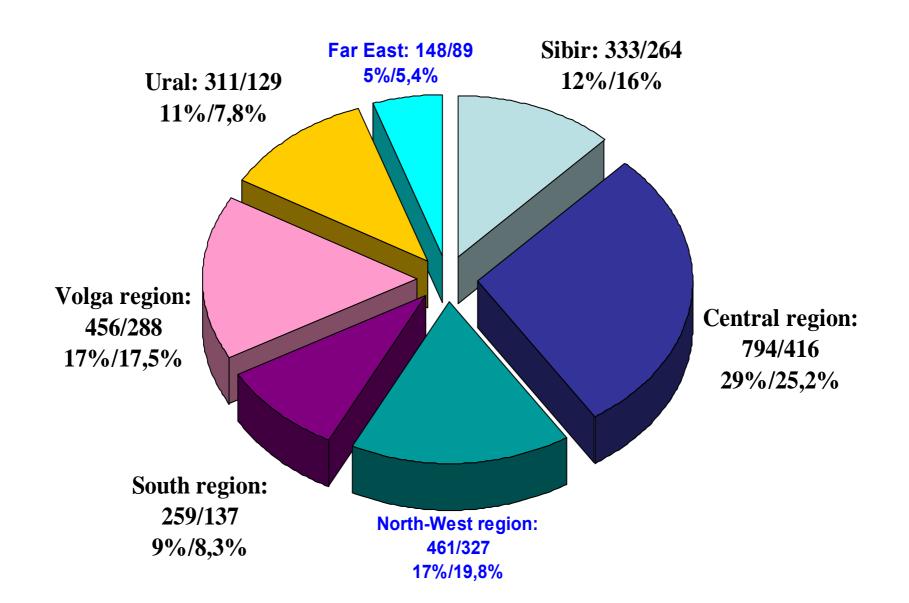
- 1 chairman
- 2 from basic science
- 2 from applied science
- 2 from high-tech business
- 1 from investors
- 1 from FOND's tender committee

#### INTERREGIONAL, 8 MEMBERS

- 1 chairman, FOND'S Director
- 7 chairmen of regional reviews



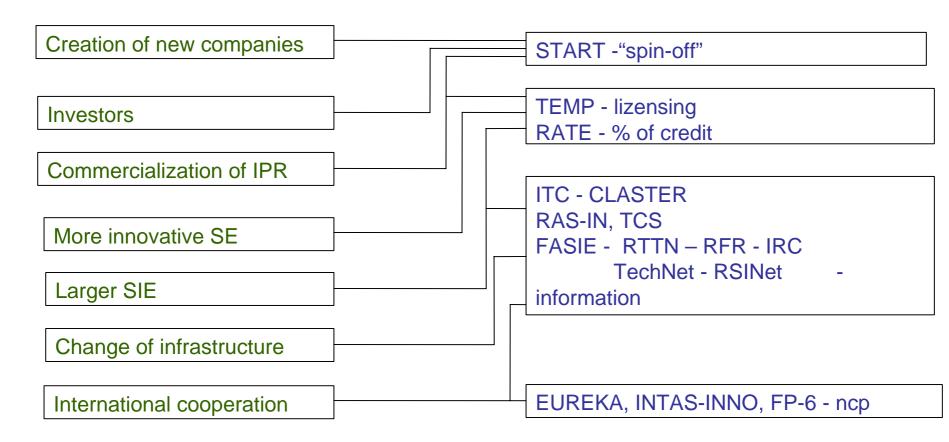
## Regional distibution 2004/2005





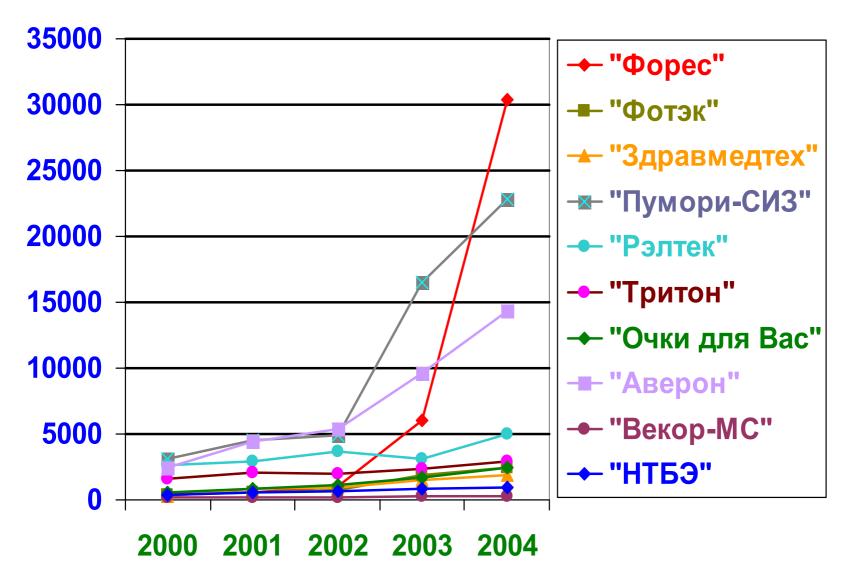
#### Problems of NIS

## Programmes of Foundation





## Volume of sales – example of 10 high-tech companies supported by FASIE (in thousands US\$)





## IP protection (patents, trademarks, etc.) - example of 10 companies supported by FASIE

